

EXPORTECH

Application for Enrollment

This application will be used to select a group of ExporTech program participants. Selection will be made on the basis of: a) fit with the program objectives, which is aimed at helping companies become more proactive and aggressive in pursuing international growth; and b) the company's commitment of management time to the program. In addition, direct competitors will not be invited to participate in the same round. This program is designed for CEOs and VPs that have overall responsibility to lead international growth.

Company: _____ Website: _____

Address: _____

Contact:

Name: _____ Title: _____

Direct Phone: _____ E-mail: _____

Additional Participant (recommended)

Name: _____ Title: _____

Direct Phone: _____ E-mail: _____

Company Information:

(Information will be kept confidential)

Describe Your Product/Service: _____

Describe Your Markets/Customers: _____

No. of Employees: _____ Annual Sales: _____ Sales Goal (\$) for Next Year: _____

International Sales: _____ Int'l Sales Goal (\$) for Next Year: _____

Percentage of Total Sales from International: _____ Years of Export Experience: _____

Have You Had Inquiries About Potential International Sales? _____

What Countries Do You Currently Sell To? _____

Do You Have a Country or Region of Interest for Growth or Expansion? _____

What Do You See as Your Company's Key Challenges in Exporting/International Sales?

1. _____

2. _____

3. _____



EXPORTECH

Application for Enrollment

At The Moment, What Are Your Company's Overall 3 Key Challenges In Order of Priority?

1. _____

2. _____

3. _____

What Are Your Goals as a Result of Your Participation in the ExporTech Program? _____

YES, I am interested in being considered for the ExporTech program starting.

Program Dates: _____

Signature: _____ Date: _____

